



Advancing the Power of Community

Introducing the Future of Oncology

What does tomorrow's oncology look like?

At McKesson Specialty Health, we believe it looks like technology that makes life easier for your staff. More profitable for your practice. And at the same time, improves patient care.

Led by an award-winning Electronic Health Record—and the only second-generation Electronic Health Record available today—our technology is designed to support best clinical and best business practices across the entire care continuum.

With McKesson Specialty Health's integrated technology solutions, you can:

- Make better patient care decisions by providing regimen choices in the patient chart
- Order inventory based on demand through visibility into upcoming patient orders
- Monitor all reimbursement activity to see where there is room for improvement to reduce the billing cycle
- Drive revenue and increase profitability through analytics across all solutions

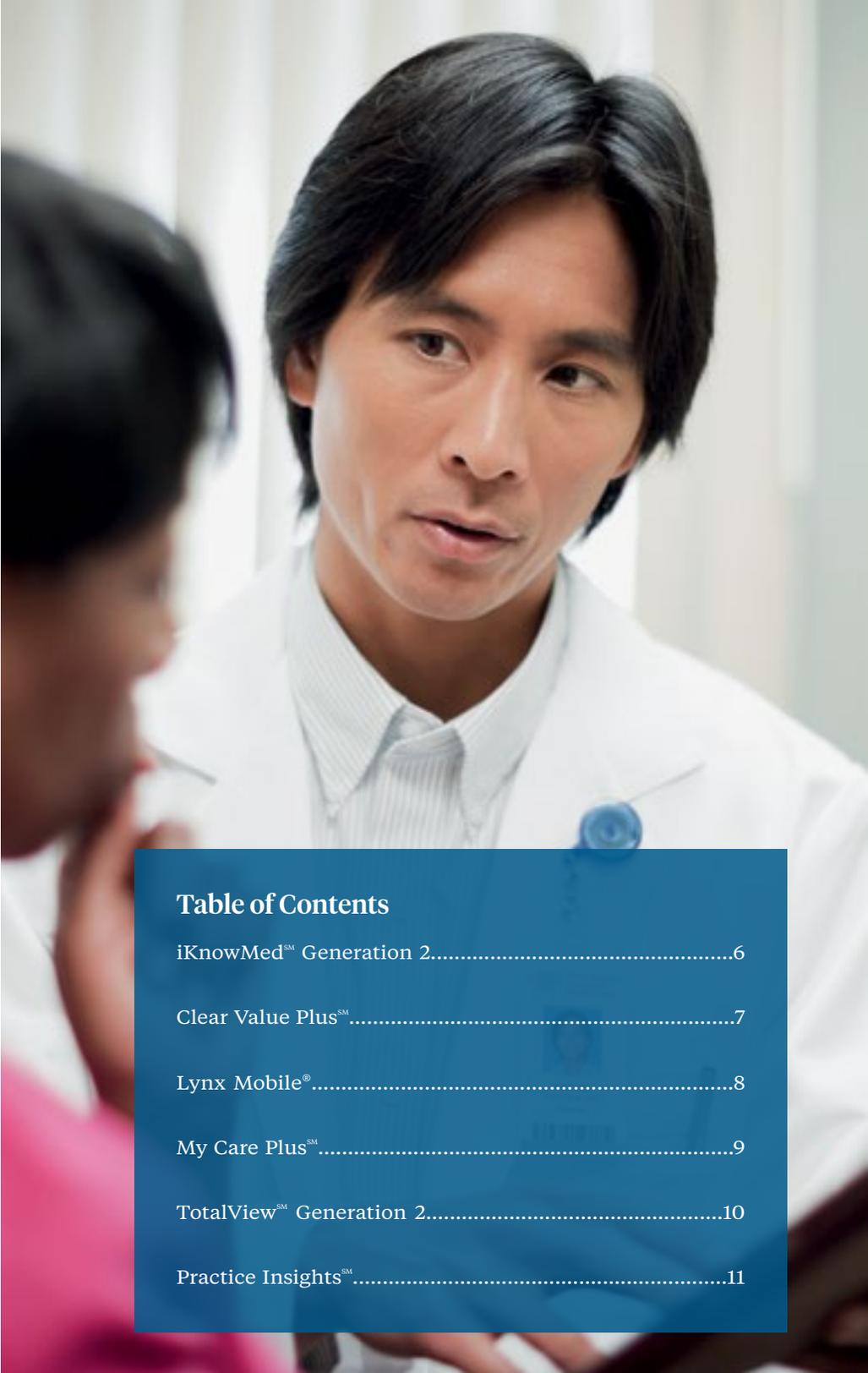


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*One source for solutions
that are infinitely
better for your team and
your patients.*

**That's the power of
future-focused oncology.**



Empowering Your Practice

McKesson Specialty Health is committed to community oncology and has a vision for your practice's continued growth. Our technology is designed to help you:

Meet the unique needs of oncology

We don't believe in one-size-fits-all solutions in healthcare. That's why our technology is designed by oncologists, for oncologists to support the unique workflows, clinical considerations and business challenges of community oncology. Our solutions not only work, but work together to help your practice thrive.

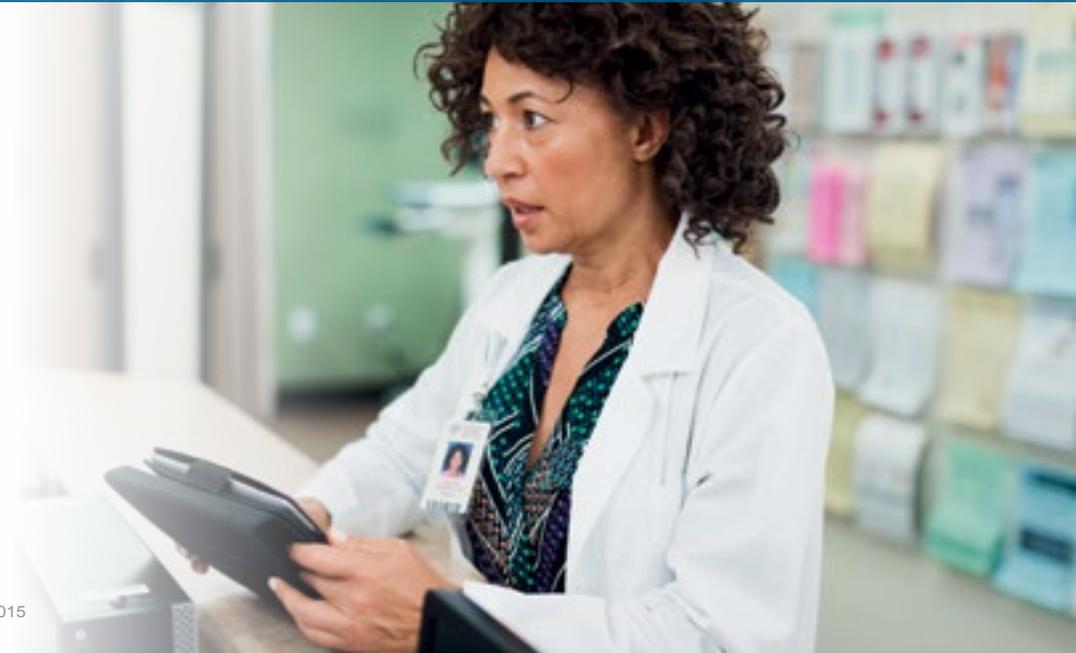
Enhance value-based care delivery

Our advanced solutions help you deliver excellent care while seizing the opportunities of value-based care programs. We can provide clarity into what is working well in your practice and where improvements can be made to help you succeed.

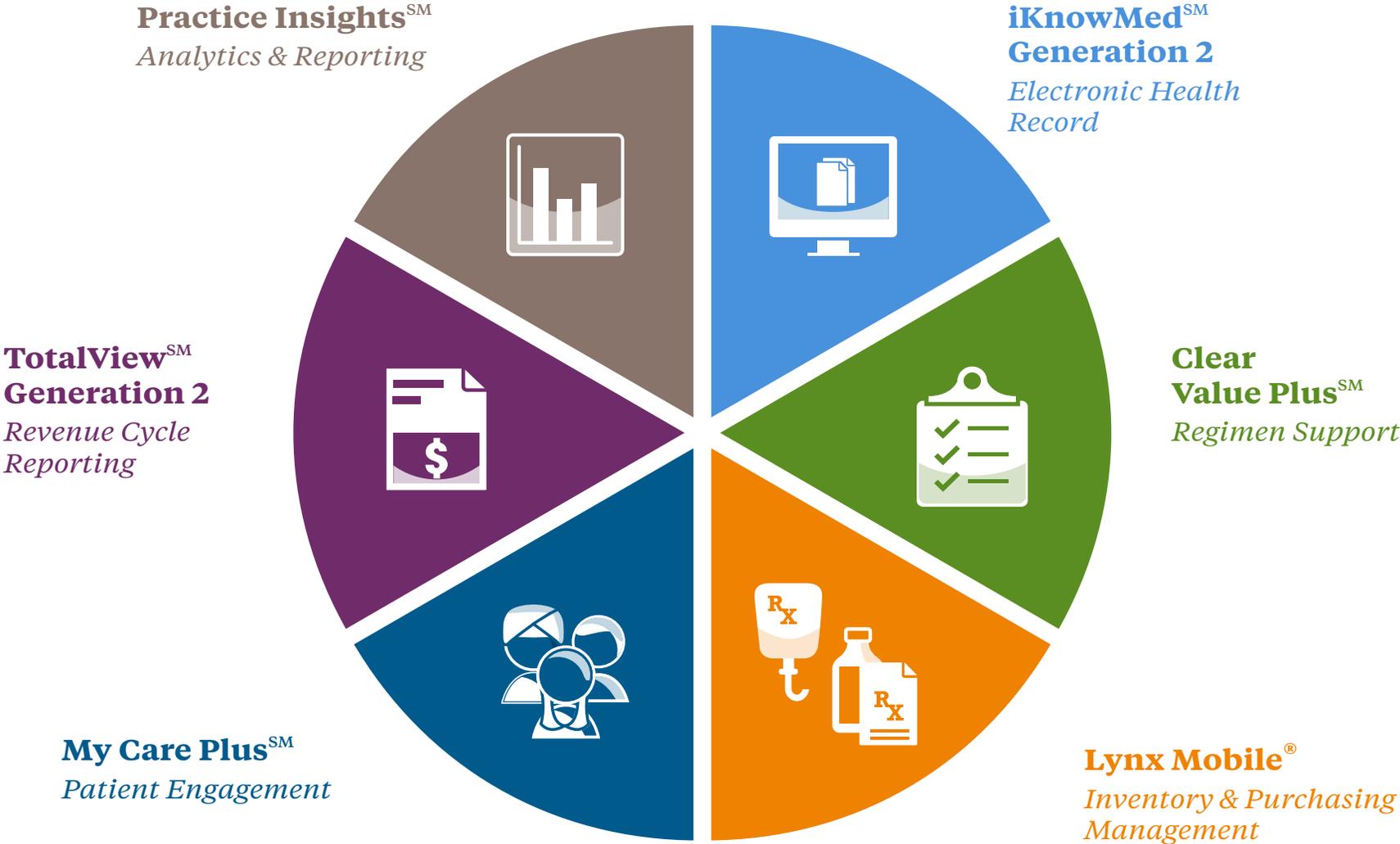
Strengthen core practice operations

Running a business can often take focus away from your patients. Our best-in-class inventory and revenue cycle optimization technology ensures you are receiving timely and accurate payments and have the drugs you need, so you can focus on delivering quality patient care.

The financial clarity our solutions provide result in a 49% savings in labor*.



McKesson Specialty Health Solutions





iKnowMedSM Generation 2

The industry's only next-generation Electronic Health Record

Great care depends on smart decisions. And smart decisions depend on having the latest information. iKnowMed — the industry's award-winning second-generation Electronic Health Record — is designed to collect everything we know about your patients in a centralized database that all stakeholders can access and personalize.

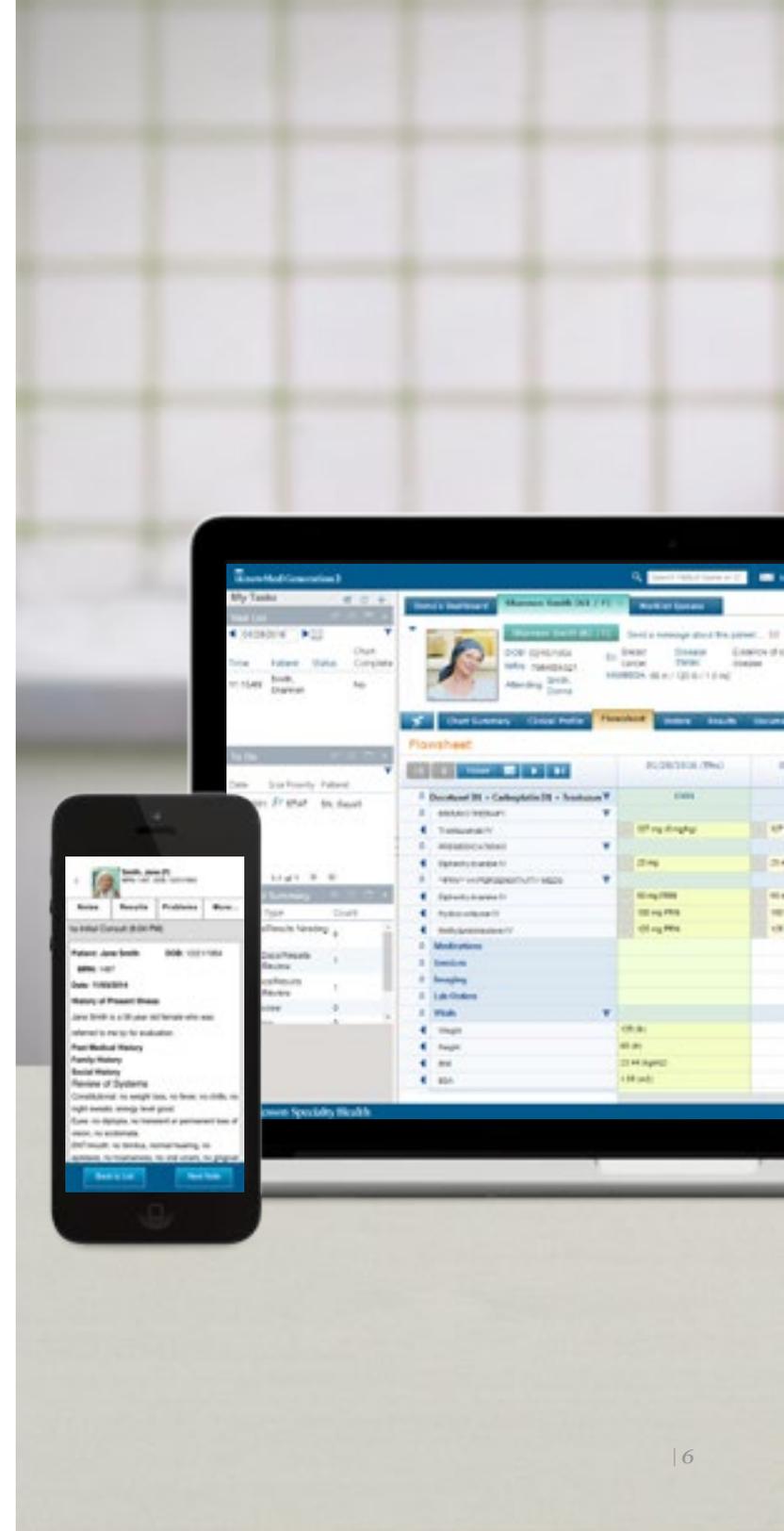
By giving you and your staff up-to-date information at the very instant it's needed, we can empower you to make more informed choices at the point of care.

iKnowMed advances the quality and efficiency of cancer care delivery by helping practices:

- Enhance patient safety
- Lower operational costs
- Increase provider collaboration
- Personalize workflow
- Meet regulatory challenges
- Facilitate clinical decision support

iKnowMed Generation 2 Enhancements

- Greater mobility
- Increased functionality and customization
- Regimen support at the point of care
- Interoperability





Clear Value PlusSM

Evidence-based guidelines and pathways at the point of care

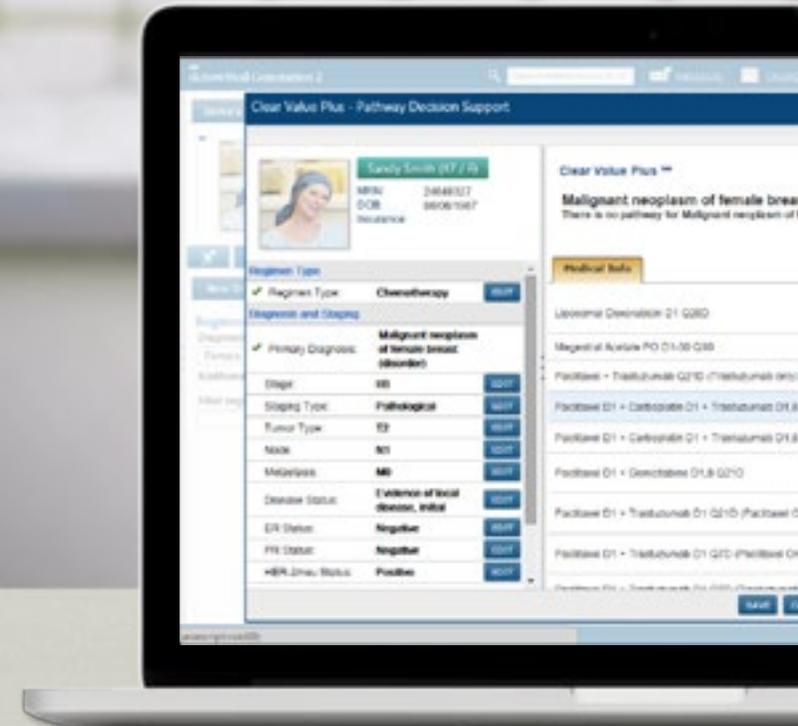
The business and science of cancer change at dizzying rates, making quality patient care all the more challenging. To help you navigate the complex oncology landscape and improve value-based care delivery, we created Clear Value Plus.

Clear Value Plus does two critical things for your practice — it brings regimens based on patient-specific data right to your fingertips and it captures your regimen choices to demonstrate quality to payers.

With Clear Value Plus, you can view NCCN Guidelines® as well as clinical and reimbursement information at the point of care, and make more informed decisions for your patients and your practice.

Clear Value Plus helps you:

- Confirm treatments meet NCCN Guidelines, Value Pathways powered by NCCN™ or payer-required pathways
- Improve visibility into clinical usage patterns, compliance with guidelines & pathways, performance and outcomes
- Improve prior authorization processes with pre-certification support including instant letters of medical necessity
- Enhance clinical documentation
- Easily access drug cost estimates





Lynx Mobile[®]

Improving efficiency and cash flow through inventory management

Optimized inventory management leads to all good things: increased cash flow, greater productivity and more time with patients. Lynx Mobile, our customizable, state-of-the-art, web-based inventory management system, is designed to keep more money in your practice, minimize waste and improve profitability.

Integrating seamlessly with iKnowMed, Lynx Mobile makes sure the right drugs arrive just in time for patients, and reduces the amount of time your staff spends figuring out what needs to be ordered and who needs to be billed. With Lynx Mobile, it's automatic and effortless.

Lynx Mobile helps you:

- Optimize inventory and increase cash flow
- Capture all treatment charges and drug waste
- Reduce duplicate data entry and maximize practice efficiencies
- Drive revenue and improve profitability





My Care PlusSM

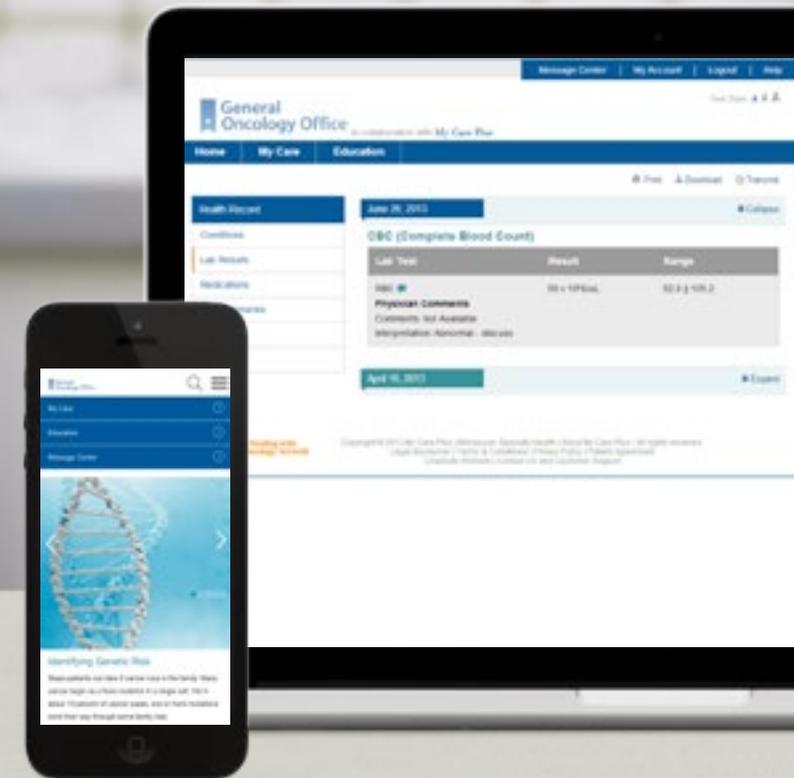
Engaging patients in their care

We know that when patients are more knowledgeable and engaged in their healthcare, their outcomes improve. My Care Plus — the industry's leading patient portal — is designed to drive that engagement.

This secure, easy-to-use portal offers a full library of oncology-specific resources to help patients better understand and cope with their diagnosis, summaries of what was discussed on each visit and easy viewing of care plans, lab results, appointments and more. With My Care Plus, patients can securely get in touch for non urgent matters, share their information with caregivers and feel more empowered about their health.

My Care Plus helps you:

- Increase patient understanding of their condition and care
- Engage patients with customizable marketing materials, videos and additional resources
- Improve communication with secure online messaging
- Extend care beyond your practice
- Make Meaningful Use easy





TotalViewSM Generation 2

Strengthening your claims game

The revenue cycle is tricky and critical to the health of your practice. TotalView helps manage and optimize your revenue cycle and makes it easy to see how you're doing relative to your own history and that of your peers.

Our advanced technology gives you critical insight into claims and remittance data to ensure your practice is receiving accurate reimbursements and minimizing denial rates. Even better, it streamlines billing procedures associated with revenue cycle management to recapture time and resources that can then be devoted to patient-facing tasks. And, with its built-in reporting, benchmarking and analytics tools, TotalView can help you gain a more in-depth understanding of your revenue outlook so you can make informed decisions.

TotalView helps you:

- Identify problems with denials or low reimbursement rates through trend analysis
- Improve revenue cycle management by working denials
- Monitor contract compliance more effectively
- Avoid penalties associated with the CMS Physician Quality Reporting System (PQRS)





Practice InsightsSM

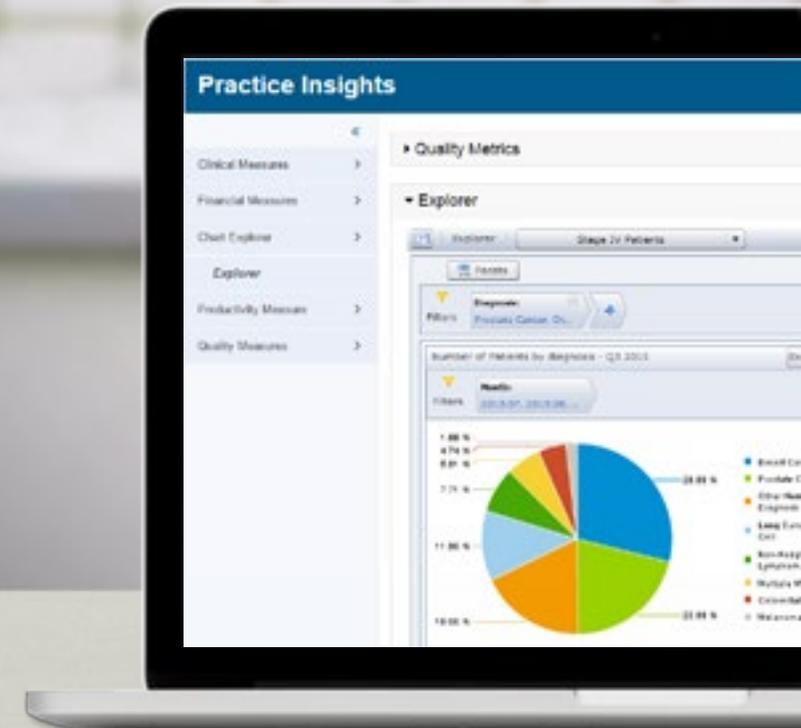
Harnessing actionable insight to optimize patient care

It used to take a team of analysts combing through data to give you the basic information you needed to participate in programs like PQRS or QOPI®. With Practice Insights, we provide insight into financial, clinical and operational performance in real time. Practice Insights collects data your practice generates throughout the patient care cycle to deliver a better aggregate understanding of the various areas of your practice. Data is delivered in a usable format that you can leverage for programs like the Oncology Care Model and payer value pilots.

This innovative technology can ultimately help you strengthen core practice operations and allow you to fully participate in value-based care.

Practice Insights helps you:

- Leverage data generated by existing practice systems
- Access clinical, financial, and operational data for better visibility into the clinical and business aspects of patient care
- Better understand the coordination, cost and value of patient care to make timely and appropriate decisions



The Next Generation of Oncology is Available Today

See how McKesson Specialty's future-focused technology solutions can help you achieve best clinical and business practices in cancer care delivery — starting today.

Contact us to get started.

